



## ARA RECYCLED PARTS STANDARDS & CODES



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# RECYCLED PARTS GUIDE

## **Purpose**

Thousands of estimates and repair orders are written every day that include recycled parts. ARA offers industry participants the opportunity to limit the number of variables associated with the use of recycled parts in order to increase their acceptance and use.

This Recycled Parts Guide is intended to help define the expectations and suggest performance standards for all parties involved in the trade and use of recycled parts. The goal is that, through the definition of those standards more parts will be included in repair estimates, more parts will be purchased by buyers and fewer parts will be returned. It should be noted, however, that various states and provinces have varying regulations relating to the inclusion of recycled parts in estimates or their use in the repair process. Such regulations take precedence over the criteria defined in this document.

## STANDARDS OF PERFORMANCE

## **Estimator Expectations**

- 1. Parts request lists should take into consideration the complete estimate considering all parts as recycled candidates.
- 2. All parts requests and responses should be properly identified by year, make, model, body style and VIN.
- 3. Requested parts must be clearly defined; e.g., door assembly complete with glass, trim, etc., or complete engine, including fuel injection components, alternator, etc. Seller may also request VIN, engine size, color or trim numbers, options, series, etc. to allow accurate part selection.

- 4. It is the responsibility of the estimator to determine if the recycled parts will result in a more economical repair.
- 5. The seller should provide a complete order response, including:
  - · Specific part descriptions
  - · Accurate part condition
  - Year, model and mileage of the source vehicle
- 6. Whenever practical, it is the responsibility of the buyer, prior to installation, to determine the usability of the recycled parts and to ensure they will not compromise the repair of the vehicle.
- 7. Quoted prices include freight and delivery charges within vendor's defined market area.
- 8. Parts to be included in the estimate are to be priced assuming that parts are in an undamaged condition and the repair of any damage will be negotiated between the buyer and seller.
- 9. Sellers will quote OEM recycled parts unless otherwise known and disclosed.
- 10. All quotes will include the name of the contact person at the seller's facility.
- 11. Sellers responding to requests for parts information should do so within ten minutes of receiving the request. Request for supplemental information will be answered within 30 minutes of the request.
- 12. The seller should be willing to hold a part and not sell it for a reasonable period or as agreed by the parties if requested by the estimator.
- 13. If, upon order, a seller can no longer supply a part requested in the estimate, the seller should make every effort to research the further availability of requested parts to find acceptable replacements.

## **Buyers Expectations**

- 1. Sellers are expected to remove and handle recycled parts with care to ensure proper installation.
- 2. Parts to be included in the estimate are to

be priced assuming that they are undamaged and the repair of any damage will be negotiated between the buyer and seller.

- 3. Sellers should be willing to negotiate the price of their parts if the condition of the parts is not as agreed or as originally quoted. In some situations, buyers and estimators may also request negotiations in order to make the use of recycled parts economically feasible.
- 4. If required by the insurer, recycled parts will be ordered using a claim number.
- 5. Delivery time for initial recycled parts orders will be no greater than what would be expected if OEM or Aftermarket parts were used, which typically is next two business days.
- 6. To confirm expectations, the seller should request date and time of delivery of recycled parts if not defined by the buyer and should deliver the parts when expected. If delivery will be later than requested, every effort will be made by the seller to reduce this time whenever possible.
- 7. Buyers expect to be notified at time of quote if the parts ordered will be provided by someone other than Seller.
- 8. Seller will advise the buyer at time of quote if the parts ordered will be provided by someone other than the contacted seller.
- Buyers expect accurate delivery date and time for out-of-stock items, with prompt notification of changes to the delivery date and time.
- 10. Prior to delivery, the seller will visually inspect the part (s) to ensure compliance with this Recycled Parts Guide and that all parts and their condition are as stipulated in the order.
- 11. Quotes will include freight and delivery charges.
- 12. Sellers responding to an initial request for part availability, condition and price are expected to do so within 10 minutes of receipt of the inquiry.
- 13. Sellers responding to requests for supplemental parts information are expected do so within 30 minutes of receiving the request.

- 14. The seller should be willing to hold a part and not sell it for a reasonable period if requested by the buyer.
- 15. The seller should respond to problems the same day as the report of the problems whenever reasonably possible, and satisfactory arrangements to resolve the problem should be made within the next business day.
- 16. If, upon order, a seller can no longer supply a part requested in the estimate, the seller should make every effort to research the further availability of requested parts to find acceptable replacements.
- 17. If the seller is unable to provide or locate acceptable parts, the seller should notify the buyer immediately upon such determination and do so proactively.
- 18. Buyers will normally not be subjected to restocking charges or labor charges unless agreed to in advance.
- 19. Sellers will provide trim or paint codes when requested.
- 20. All invoices will include the VIN of the source vehicle. The seller will inform the buyer when the VIN is unavailable.
- 21. When stored at the seller's facility, parts should be protected to prevent deterioration or damage. When delivered, unprotected and interior parts should be covered and dry.
- 22. When delivered, precautions should be taken to keep sheet metal parts away from oil, grease and other heavy components that might contaminate or damage them.
- 23. Parts should be delivered to the facility so only the parts deliverer and receiver are required to unload without undue strain or additional assistance and without damage to the parts.
- 24. Documentation and/or invoice should accompany the parts or sent prior to the receipt of the parts.
- 25. Parts to be returned should be picked up within the next two business days agreed to between the seller and buyer.

26. The seller should arrange for the return of a defective part at the seller's expense and to pay the buyer for reasonable and necessary labor costs as agreed upon between the buyer and the seller.

## **Sellers Expectations**

- 1. Repairers and estimators agree to provide the necessary information to ensure the provision of parts accurate for each application.
- Recycled parts should be visually inspected by the buyer, prior to signing driver's delivery slip, to ensure order is complete and condition is as quoted and stipulated in the order.
- 3. The buyer should stipulate expectations relative to time of delivery of recycled parts.
- 4. If a recycled part is not acceptable, the buyer is expected to notify the delivery driver or contact the seller directly during delivery or within two working days after the delivery of the part.
- 5. The buyer will not withhold or delay the return of parts.
- 6. Assemblies should be returned as delivered unless agreed and with original invoices.
- 7. In extreme circumstances, compensation for "custom cutting" of sheet metal parts might be considered when a part is being returned for reasons beyond the seller's control.
- 8. Buyers shall not place multiple orders with different sellers for the same parts.

## **Data Accuracy Expectations**

- 1. Seller agrees to provide a "full" download of its inventory data into the database to initiate display and as requested by the data collector.
- 2. Seller agrees to supply inventory "daily" changes to the parts database daily.
- 3. Seller agrees to update its inventory data with the latest Interchange numbers as soon as

possible when the release is received and no later than 30 days after receipt.

- 4. Sellers should make every effort to validate the year, model and mileage corresponds to the VIN of the source vehicle.
- Seller agrees to state repair units for parts requiring work. Parts with a "0.0" entry are assumed to be undamaged.
- 6. Only parts with prices are provided for use in estimates and repairs.
- All parts included in the database available to estimators and buyers are assumed to be accurate.
- 8. Parts not meeting this requirement should be excluded from display. Parts other than recycled OEM parts should also be filtered out.
- The description of the condition and options for parts will include common and understandable terms only and the seller is expected to use the ARA approved Parts Grading and Description Guidelines.

# PARTS GRADING GUIDELINES

## **Purpose**

The ARA Parts Grading and Description Guidelines are intended to improve communication between automotive recyclers and their collision repairer, mechanical repairer and insurer customers. Many customers cannot decipher the codes used to describe the conditions and options of a recycled part. As a result, the part sale goes to another vendor or the recycled part is returned because it did not meet the customer's expectations.

This document brings standardized part descriptions and terminology to the parts inventory process. It identifies common parts and terms used to describe part conditions and part options. By standardizing part descriptions, the recycling industry can more easily set customers expectations and increase sales of recycled parts to companies in the repair process.

The E-Commerce committee is consistently analyzing additional ways of standardizing the parts grading process. In doing so, we have identified part types that fall into the following categories: Body Parts, Mechanical Parts, and MISC Part types. The categories are fundamental to ensure that automotive recycled parts are being graded by their appropriate format. Miscellaneous Parts are those parts where neither mileage nor units of damage best describe their quality. Instead Miscellaneous Parts are ONLY downgraded with NIQ. Please refer to www.a-r-a.org for more details.

| Term De | Term Definition  |  |  |  |
|---------|--|--|--|--|
| Unit    | A "unit" is defined as damage not exceeding the surface area of a standard sized credit card.  |  |  |  |
| Hours   | A common, but subjective, description of damage where hours represents the time needed to repair a part. As recyclers and collision repairers seldom agree on the hours needed for repair. |  |  |  |
| A Grade | The highest quality part. An A grade part contains a minimum amount of damage. Any non-mechanical part listed as 000 is considered an A grade part.  |  |  |  |
| B Grade | A second level quality part. B grade parts contain a moderate amount of damage.  |  |  |  |
| C Grade | The third level quality part. Although still useable, a C grade exceeds a moderate amount of damage.   |  |  |  |
| Х       | An un-graded part.   |  |  |  |
| NIB     | Negative information term used to down grade an "A" grade part to a "B" grade part.  |  |  |  |
| NIC/NIQ | Negative information terms used to down grade an "A" or "B" grade part to a "C" grade part.  |  |  |  |

#### PARTS GRADING GUIDELINES

## **Body Part Grading**

#### SHEET METAL BODY PARTS

Grading is based on any necessary repair time required to make the panel "Clean and Undamaged". Damage is represented by unit amounts. A unit, (which is defined by a whole number) represents damage that can be covered by a credit card sized object.

### A Grade Body Parts

"A" grade parts are 1 unit or less of repair necessary.

Example: A front door assembly with a parking lot ding in the center of the door (5P1).

An entire front end or rear body sheet metal assembly in "A" condition will have three units or less of repair necessary.

Example: A front end assembly with a creased in the hood (6C1) and dented fender (5D2).

#### **B Grade Body Parts**

"B" grade parts are greater than 1 unit and 2 units or less of repair necessary.

Example: A roof with hail damaged (5H2).

An entire front end or rear body sheet metal assembly that is "B" grade will have 6 units or less (but more than 3 units) of total repair necessary on the entire assembly.

Example: A front end assembly with collision damage (6E4) on the bumper and rust (7R2) on the fender.

### C Grade Body Parts

"C" grade parts are more than 2 units of repair necessary.

Example: A bent tailgate (2E4).

An entire front end or rear body sheet metal assembly that is "C" grade will have more than

6 units of total repair necessary on the entire assembly.

Example: A rear clip with collision damage on the tailgate (4E4) and quarter panel (4J5).

#### X Grade Body Parts

An X graded part does not contain enough data for the information provider to grade the part.

## **Mechanical Part Grading**

#### MECHANICAL PARTS

Grading is based on miles per year.

#### A Grade Mechanical Parts

"A" parts have less than 60,000 total miles, or if over 60,000 miles, must be less than 15,000 miles per model year of age.

Example: An engine assembly with 50,000 miles.

#### **B Grade Mechanical Parts**

"B" parts have equal to or greater than 60,000 and less than 200,000 total miles on them and have 15,000 miles or more per model year of age. "B" parts must have less than 200,000 total miles regardless of age.

Example: A 2003 transmission assembly with 90,000 miles.

#### C Grade Mechanical Parts

"C" parts have equal to or greater than 200,000 total miles on them regardless of age.

Example: An engine assembly with 250,000 miles.

## Miscellaneous Part Types

#### **AIRBAG GRADING**

Please see the ARA Airbag Protocol.

#### **GLASS GRADING**

#### A Grade Glass

An A grade glass is not cloudy, pitted, broken, cracked, or scratched, all included electronics are functional and all permanently attached mounting hardware is intact and undamaged.

#### C Grade Glass

A C grade glass is not broken or cracked, but may contain imperfections.

NOTES: B grade was not created because – B grade is to be used for professional use and professionals will not accept B grade glass.

#### LIGHTS GRADING

#### A Grade Light

An A grade light is one that has been visually inspected, has all seals and tabs intact and does not appear to be cloudy, pitted, broken or contain cracks.

## B Grade Light

A B grade light is one that has been visually inspected, has all seals and tabs intact and does not appear to be cloudy, pitted, broken or contain cracks, but may contain cosmetic imperfections.

## C Grade Light

A C grade light is one that fails to meet the requirements of an A or B grade, but is functionally usable.

#### MIRRORS GRADING

#### A Grade Mirror

An A grade mirror is not cloudy, pitted, broken, cracked, or scratched, all included electronics and mechanical components are functional and

all permanently attached mounting hardware is intact and undamaged.

#### **B** Grade Mirror

A B grade mirror meets all the requirements of an A grade mirror, but may contain scratches to painted surface only.

#### **C** Grade Mirror

A C grade mirror fails to meet the requirements of the A and B grade but is still functional.

#### **COSMETIC PARTS GRADING**

#### A Grade Cosmetic Part

An A quality cosmetic part is clean and undamaged without any visual imperfections.

#### **B Grade Cosmetic Part**

A B grade cosmetic part is structurally undamaged but may contain minor imperfections.

#### C Grade Cosmetic Part

A C grade cosmetic part does not meet the requirements of a B grade part but is functional.

Notes: – An A grade part is clear of scratches, cannot be ripped, cannot in any way impede the mounting of any component that it is going to go on. They need to be clean and undamaged without any visual imperfections. Cosmetic parts would include parts such as Interior trim panels, dash and headliner.

#### **SEATS GRADING**

#### A Grade Seat

An A grade seat is clean and undamaged with no visual damage.

#### **B** Grade Seat

A B grade seat is structurally undamaged but may contain minor imperfections.

#### C Grade Seat

A C grade seat does not meet the requirements as a B grade part, but is still functional.

### WHEEL GRADING

Please see the ARA Wheel Grading Protocol.

# PART TYPE DESCRIPTIONS

## **Body Part Types**

| The following parts types will be considered Body Parts (Graded on units of damage) |                                |     |                             |
|---|--------------------------------|-----|-----------------------------|
| 100   | Front End<br>Assembly          | 197 | Fuel Tank                   |
| 101   | Front Bumper<br>Cover          | 154 | Pickup Truck<br>Cab (Shell) |
| 102   | Header Panel<br>Assembly       | 155 | Pickup Box Rear             |
| 103   | Spoiler/<br>Valance, Front     | 159 | Quarter Repair<br>Panel     |
| 104   | Grille                         | 160 | Quarter Panel<br>Assembly   |
| 105   | Bumper<br>Assembly, Front      | 164 | Cab Clip                    |
| 109   | Radiator Core<br>Support       | 169 | Spoiler, Rear               |
| 110   | Fender                         | 170 | Decklid / Tailgate          |
| 117   | Hood                           | 190 | Bumper<br>Assembly, Rear    |
| 120   | Door Assembly,<br>Front        | 194 | Tail Panel                  |
| 130   | Door Assembly,<br>Rear or Back | 195 | Tail Finish Panel           |
| 140   | Back Door                      | 198 | Center Pillar               |
| 150   | Rear Clip                      | 311 | Oil Pan                     |
| 152   | Roof Assembly                  | 108 | Bumper Shock                |

## **Mechanical Part Types**

| The following parts types will be considered Mechanical Parts (Graded based on Miles) |                                  |     |   |  |
|---|----------------------------------|-----|---|--|
| 118   | Hood Hinge                       | 476 | Beam Axle,<br>Loaded  |  |
| 125   | Door Window<br>Regulator, Front  | 490 | Stub Axle,<br>Rear  |  |
| 135   | Door Window<br>Regulator, Rear   | 505 | Upper Control<br>Arm, Rear                                    |  |
| 163   | Tail Gate<br>Window<br>Regulator | 510 | Knee  |  |
| 185   | Rear Window<br>Washer Motor      | 511 | Upper Control<br>Arm, Front                                   |  |
| 188   | Rear Window<br>Washer Motor      | 238 | Steering<br>Column  |  |
| 512   | Lower Control<br>Arm, Front      | 257 | Speedometer<br>Head/Cluster<br>515 Spindle/<br>Knuckle, Front |  |
| 513   | Lower Control<br>Arm, Rear       | 516 | Leaf Spring,<br>Front   |  |
| 300   | Engine Assembly                  | 517 | Coil Spring   |  |
| 302   | Cylinder Block                   | 518 | Leaf Spring,<br>Rear  |  |
| 303   | Crankshaft                       | 520 | Front Axle<br>I-Beam  |  |
| 305   | Camshaft                         | 521 | Torsion Bar   |  |
| 306   | Cylinder Head                    | 524 | Stabilizer Bar  |  |
| 309   | Harmonic<br>Balancer             | 527 | Strut   |  |
| 320   | Carburetor                       | 530 | Brakes, Front   |  |
| 321   | Turbocharger/<br>Supercharger    | 533 | Brakes, Rear  |  |
| 322   | Fuel Injection<br>Parts          | 536 | Caliper   |  |
| 323   | Fuel Pump<br>Assembly            | 538 | Hub   |  |
| 324   | Water Pump                       | 540 | Power Brake<br>Booster  |  |

| 326 | Fan Clutch                             | 541 | Brake Master<br>Cylinder                   |
|-----|--|-----|--|
| 337 | Throttle Body/<br>Valve Assembly       | 545 | Anti Lock<br>Brake Parts                   |
| 341 | Air Injection<br>Pump                  | 551 | Steering Gear/<br>Rack & Pinion            |
| 349 | Camshaft<br>Housing                    | 553 | Power Steering<br>Pump                     |
| 370 | Fuel Injection<br>Pump                 | 600 | Battery (Hybrid or Electric Vehicle)       |
| 372 | Vacuum Pump                            | 601 | Alternator                                 |
| 400 | Transmission/<br>Transaxle<br>Assembly | 604 | Starter Motor                              |
| 401 | Overdrive Unit                         | 606 | Distributor                                |
| 406 | Pressure Plate                         | 615 | Blower Motor                               |
| 407 | Torque Converter                       | 617 | Power Window<br>Motor                      |
| 409 | Flywheel/Flex<br>Plate                 | 618 | Wiper Motor,<br>Rear                       |
| 410 | Clutch Disc                            | 619 | Headlamp<br>Motor                          |
| 412 | Transfer Case<br>Assembly              | 620 | Wiper Motor,<br>Windshield                 |
| 417 | Clutch Master<br>Cylinder              | 621 | Wiper<br>Transmission                      |
| 418 | Clutch Slave<br>Cylinder               | 629 | Electrical<br>Switch                       |
| 420 | Transfer Case<br>Motor                 | 633 | Ignition Switch                            |
| 430 | Drive Shaft,<br>Front                  | 634 | Convertible<br>Top Motor                   |
| 431 | Drive Shaft, Rear                      | 635 | Convertible<br>Top Lift                    |
| 434 | Axle Assembly,<br>Front                | 642 | Electric Door<br>Motor                     |
| 435 | Axle Assembly,<br>Rear                 | 655 | Temperature<br>Control                     |
| 440 | Carrier Assembly                       | 674 | Radiator or<br>Condenser Fan<br>Motor/Assy |

| 444 | Differential<br>Assembly                 | 675 | Radiator                                |
|-----|--|-----|---|
| 445 | Ring Gear and Pinion                     | 677 | Heater<br>Assembly                      |
| 447 | Axle Shaft                               | 679 | Air Conditioner<br>Condenser            |
| 475 | Rear<br>Independent<br>Suspension Assy   | 682 | Air Conditioner<br>Compressor           |
| 308 | Timing Cover                             | 684 | Air Conditioner<br>Compressor<br>Clutch |
| 680 | Air Conditioner<br>Evaporator            | 318 | Engine Oil<br>Cooler                    |
| 317 | Intercooler                              | 676 | Heater Core                             |
| 408 | Bell Housing                             | 319 | Air Cleaner                             |
| 590 | Electronic<br>Engine Control<br>Modules  | 325 | Fan Blade                               |
| 591 | Electronic<br>Chassis Control<br>Modules | 327 | Exhaust<br>Manifold                     |
| 437 | Axle Housing                             | 329 | Intake Manifold                         |
| 477 | Suspension<br>Cross member/<br>K-Frame   | 336 | Air Flow Meter                          |
| 500 | Frame                                    | 638 | A/V Equipment<br>(formerly<br>Radio)    |
| 594 | Info/GPS/TV<br>Screen                    | 610 | Coil                                    |

## Miscellaneous Part Types

| The Following Parts will be considered |        |  |  |  |
|--|--------|--|--|--|
| Airbags and should be handled/graded   |        |  |  |  |
| according to the ARA Protocol.         |        |  |  |  |
| 253                                    | Airbag |  |  |  |

The Following Parts will be considered

Cosmetic and should be graded according to the Cosmetic Grading Standards

251 Dash Panel

| The Following Parts will be considered <b>Glass</b> and should be graded according to the Glass Grading Standards |   |  |  |  |  |
|---|---|--|--|--|--|
| 270 Windshield 279 Door Vent Glass Glass, Rear  |   |  |  |  |  |
| 275   | 275 Back Glass 280 Door Vent Glass, Front |  |  |  |  |
| 277 Door Glass, 284 Quarter Glass Front   |   |  |  |  |  |
| 278   | 278 Door Glass, 288 Roof Glass<br>Rear    |  |  |  |  |

| The Following Parts will be considered <b>Lights</b> and should be graded according to the Lights Grading Standards |   |  |  |  |  |
|---|---|--|--|--|--|
| 114   | 114 Headlamp 168 Side Marker Lamps, Rear  |  |  |  |  |
| 116   | 116 Front Lamp 176 High Mounted Stop Lamp |  |  |  |  |
| 166   | 166 Tail Lamp 630 Headlamp Door/Cover     |  |  |  |  |

The Following Parts will be considered **Mirrors** and should be graded according to the Mirrors Grading Standards

128 | Side View Mirror

The Following Parts will be considered

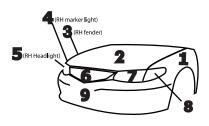
Wheels and should be graded according to the Wheel Protocol & Grading Standards

560 Wheel 570 Wheel Cover

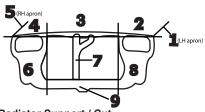
## **ARA** Damage<sup>™</sup> Locator

Damage should be described using a 3 digit code; first digit is the location of the damage as shown on the chart, the second digit is the type of damage as shown under Damage Types, and the third digit is the units of damage with a unit being damage not exceeding the surface area of a standard size credit card.

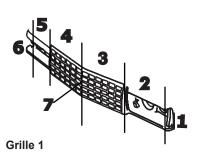
Example: a front door with a parking lot ding in the center area which is smaller than one credit card should be described as 5P1. Any part with no damage should be described as 000.

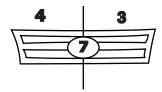


Front Clip

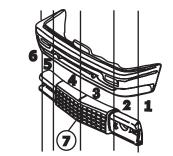


Radiator Support / Cut

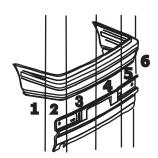




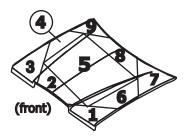
Grille 2



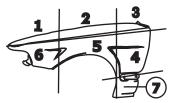
Front Bumper & Header



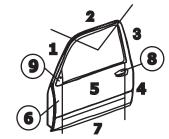
Rear Bumper & End Panel



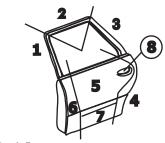
Hood



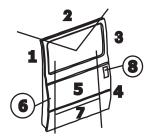
Fender



Front Door



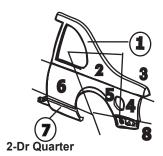
**Back Door** 

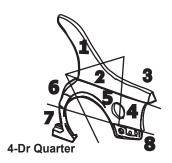


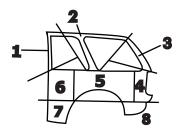
**Rear Door** 



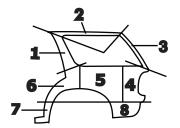
Rear Split Door



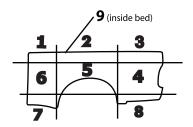




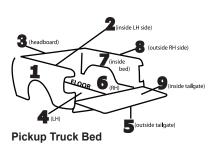
SUV Quarter Panel (2 Door)



SUV Quarter Panel (4 Door)

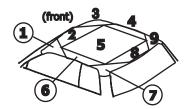


Pickup Truck Bedside

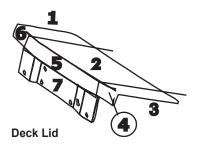


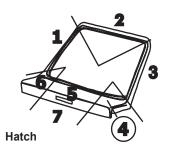
1 2 3

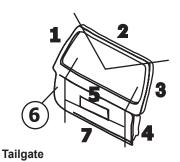
8 (handle) 9 (inside tailgate)

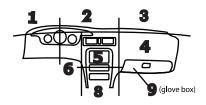


Roof

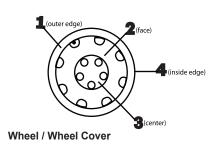








**Dash Board** 



## **Damage Types**

B = Burn K = Buckle C = Crease L = Lip

D = Dent P = Parking Lot Dings E = Bent R = Rust on Surface

F = Finish S = Scratch-Surface Only

G= Gouge T = Paint Problem H = Hail \* = Not Specified

J = Rip/Crack

# Parts Description Definitions

## **Part Option Definitions**

The following table lists terms recyclers frequently use to describe part characteristics and options. This table provides standardized terminology for part options.

The ARA recommends that automotive recycling vendors use the following abbreviations in their product lines.

| Entry                       | Abbreviation | BMS<br>Field      |
|-----------------------------|--------------|-------------------|
| Only                        | W-O          |                   |
| Air Conditioner             | AC           |                   |
| Aluminum                    | ALM          |                   |
| Antenna                     | ANT          |                   |
| Anti-lock Braking<br>System | ABS          |                   |
| Assembly                    | ASSY         | Option or<br>Note |
| Bezel                       | BZL          |                   |
| Brackets                    | BRKT         |                   |
| Bumper, Front               | FBR          |                   |
| Cab, Dual                   | DCAB         |                   |
| Cab, Extended               | XCAB         |                   |
| Center                      | CNTR         |                   |
| Chrome                      | CHRM         |                   |
| Clear                       | CLR          |                   |
| Cloth                       | CL           |                   |
| Cluster                     | CLST         |                   |
| Column                      | COL          |                   |
| Complete                    | CMPL         | Option or<br>Note |
| Compressor                  | COMP         |                   |
| Cover                       | CVR          |                   |

| Entry                | Abbreviation | BMS<br>Field |
|----------------------|--------------|--------------|
| CPE                  | CPE          |              |
| Cruise               | CRUS         |              |
| Cylinder             | CYL          |              |
| Decal                | DCL          |              |
| Delay                | DLY          |              |
| Diesel               | DSL          |              |
| Digital              | DGTL         |              |
| Disc                 | DSC          |              |
| Drum                 | DRM          |              |
| Dual Overhead<br>Cam | DOHC         |              |
| Dual Rear Wheel      | DRW          |              |
| Electric             | PWR          |              |
| Emblem               | EMB          |              |
| Exchange             | EXCH         |              |
| Factory              | OEM          |              |
| Fender               | FNDR         |              |
| Floor                | FLR          |              |
| Front                | FRT          |              |
| Handle               | HNDL         |              |
| Header               | HPN          |              |
| Headlamp             | HLP          |              |
| Heat                 | HT           |              |
| Inner                | IN           |              |
| Intermittent         | INT          |              |
| Key                  | KEY          |              |
| Spring               | SPG          |              |
| Spring, Leaf         | LSPG         |              |
| Spring, Coil         | CSPG         |              |
| Leather              | LTHR         |              |
| Left                 | LH           |              |
| Left Front           | LF           |              |
| Left Rear            | LR           |              |
| Left Side            | LH           |              |

| Entry                  | Abbreviation | BMS<br>Field      |
|------------------------|--------------|-------------------|
| Loaded                 | LOADED       | Option or<br>Note |
| Locks, Power           | PL           |                   |
| Loose                  | OFF          | Note              |
| Lower                  | LWR          |                   |
| Manual                 | MAN          |                   |
| Mirror, Power          | PM           |                   |
| Motor                  | MTR          |                   |
| Molding                | MLDG         |                   |
| Mounting               | MNTG         |                   |
| Outer                  | OUT          |                   |
| Overdrive              | OD           |                   |
| Painted                | PNT          |                   |
| Power                  | PWR          |                   |
| Privacy                | PRIV         | Option            |
| Quarter                | QTR          |                   |
| Radiator               | RAD          |                   |
| Audio/Visual Deck      | AV           |                   |
| Rear                   | REAR         |                   |
| Rear Wheel Drive       | RWD          | Option            |
| Regulator              | REG          |                   |
| Reinforcement          | REIF         |                   |
| Right                  | RH           |                   |
| Right Front            | RF           |                   |
| Right Rear             | RR           |                   |
| Right Side             | RH           |                   |
| Rotor                  | DSC          | Condition         |
| Seat, Bench            | BNCH         |                   |
| Seats, Bucket          | BUC          |                   |
| Sedan                  | SDN          |                   |
| Single                 | SGL          |                   |
| Single Overhead<br>Cam | SOHC         |                   |
| Single Rear<br>Wheel   | SRW          |                   |

| Entry                   | Abbreviation | BMS<br>Field |
|-------------------------|--------------|--------------|
| Spare                   | SPR          | Option       |
| Standard                | STD          | Option       |
| Station Wagon           | SW           |              |
| Steel                   | STL          | Option       |
| Steering, Power         | PS           |              |
| Tachometer              | TACH         |              |
| Tilt                    | TLT          | Option       |
| Tint                    | TNT          | Option       |
| Transmission, Automatic | AT           |              |
| Transmission,<br>Manual | MT           |              |
| Turbo                   | TRB          | Option       |
| Upper                   | UP           | Option       |
| Urethane                | URE          |              |
| Vent                    | VNT          |              |
| Vinyl                   | VNL          |              |
| Windows, Manual         | MW           |              |
| Windows, Power          | PW           |              |
| -XXX                    | W-O          |              |

#### **Part Color Definitions**

The following table contains entries common to recycling industry parts locating networks. Often times, multiple terms exist to describe the same situation. This table identifies the purpose of these terms and provides standardized terminology.

The Entry column contains terms that commonly appear in recycling industry parts locating systems. The Abbreviation column provides a standardized terminology or abbreviation. The BMS Field column identifies the business management system fields in which the abbreviations should appear.

| Entry    | Abbreviation | BMS Field |
|----------|--------------|-----------|
| Amber    | AMB          |           |
| Beige    | BEI          |           |
| Black    | BLK          |           |
| Blue     | BLU          |           |
| Bronze   | BRZ          |           |
| Brown    | BRN          |           |
| Burgundy | BRG          |           |
| Gold     | GLD          |           |
| Gray     | GRY          |           |
| Green    | GRN          |           |
| Maroon   | MRN          |           |
| Purple   | PUR          |           |
| Red      | RED          | Option    |
| Silver   | SIL          | Option    |
| Tan      | TAN          | Option    |
| Teal     | TEA          | Option    |
| White    | WHT          | Option    |
| Yellow   | YEL          | Option    |
| Burned   | BRD          |           |
| Other    | OTR          |           |
| Unknown  | UNK          |           |

## **Part Condition**

The following table contains entries common to recycling industry parts locating networks. Often times, multiple terms exist to describe the same situation. This table identifies the purpose of these terms and provides standardized terminology.

The Entry column contains terms that commonly appear in recycling industry parts locating systems. The Abbreviation column provides a standardized terminology or abbreviation. The BMS Field column identifies the business management system fields in which the abbreviations should appear.

| Entry            | Abbreviation  | BMS Field          |
|------------------|---|--------------------|
| A Grade          | A, B, C<br>(condition<br>code)                              | Grade              |
| Aftermarket      | PART ORIGIN<br>NEEDS TO BE<br>INCLUDED<br>IN PART<br>RECORD | Part Origin        |
| B Grade          | A, B, C<br>(condition<br>code)                              | Grade              |
| Bare             | bare  | Condition          |
| Base             | base  | Condition          |
| C Grade          | A, B, C<br>(condition<br>code)                              | Grade              |
| Check            | CHK   | Inventory<br>Notes |
| Check Id         | CHK ID  | Note               |
| Check<br>Numbers | CHK ID  | Note               |
| Check Ratio      | CHK ratio   | Note               |
| Check Size       | CHK size  | Note               |
| Check Type       | CHK type  | Note               |
| Compare          | COMPARE   | Note               |
| Core             | CORE  | Condition          |
| Cover Only       | CVR ONLY  | Condition          |
| Crack            | Use Damage<br>Code  | Damage             |
| Cracked          | Use Damage<br>Code  | Damage             |
| Dings            | Use Damage<br>Code  | Damage             |
| Faded            | Use Damage<br>Code  | Damage             |
| Glass Only       | GLASS ONLY  | Note               |
| Globe Only       | GLOBE ONLY  | Note               |
| ld               | СНК   | Note               |
| Lens Only        | LENS ONLY   | Note               |

| Entry              | Abbreviation          | BMS Field          |
|--------------------|-----------------------|--------------------|
| Like New           | Use Damage<br>Code    | Damage             |
| Local              | C Grade               | Note               |
| Look               | CHK                   | Note               |
| Match              | COMPARE               | Note               |
| Match Up           | COMPARE               | NOTE               |
| Motor Only         | MTR ONLY              | Note               |
| Needs Paint        | Use Damage<br>Code    | Damage and/or Note |
| New<br>Aftermarket | AFT                   | Part Origin        |
| New In Box         | NEW OEM or<br>NEW AFT | Part Origin        |
| New Take Off       | NTO                   | NOTE and Grade     |
| Ok                 | Use Grade             | Grade              |
| Parts              | Incomplete            | Note               |
| Plain              | BASE                  | Condition          |
| Pull               | UNBOLT                | Note               |
| Pull and<br>Check  | UNBOLT                | Note               |
| Rebar Only         | REI ONLY              | Condition/<br>Note |
| Rebuilt            | RBLT                  | Part Origin        |
| Runs Good          | Use Grade             | Grade              |
| Rusty              | Use Damage<br>Code    | Damage             |
| Scratched          | Use Damage<br>Code    | Damage             |
| Scratches          | Use Damage<br>Code    | Damage             |
| Scuffed            | Use Damage<br>Code    | Damage             |
| Scuffs             | Use Damage<br>Code    | Damage             |
| Sell Local         | Grade C Part          | Grade / Note       |
| Shell              | SHELL                 | Condition/<br>Note |
| Shell Only         | SHELL                 | Condition/<br>Note |

| Entry        | Abbreviation       | BMS Field      |
|--------------|--------------------|----------------|
| Small Crack  | Use Damage<br>Code | Damage         |
| Small Dent   | Use Damage<br>Code | Damage         |
| Surface Rust | Use Damage<br>Code | Damage         |
| Test         | TEST               | Note           |
| Tested       | Use Grade          | Grade/<br>Note |
| Turned       | Use Grade          | Grade/<br>Note |
| Used         | RECY               | Part Origin    |
| Verify       | CHK                | Note           |
| Walk In      | Grade C Part       | Grade          |

#### **Terms to Avoid**

Recyclers, collision repairers and insurers often find part descriptions in recycling industry parts locating systems too subjective and too open to interpretation. The following table lists terms that recyclers should avoid and suggests alternatives.

The Entry column contains subjective terms that commonly appear in recycling industry parts locating systems. The Recommendation column identifies objective, standardized alternatives. The BMS field identifies the business management system fields in which they should appear.

| Entry         | Recommendation  | BMS Field |
|---------------|---|-----------|
| 1 Hr          | Both letter grade<br>and damage units<br>are required | Damage    |
| Checked<br>Ok | Use A, B, or C  | Grade     |
| Clean         | Don't Use   | Note      |
| Decent        | A, B, C (condition code)                              | Grade     |

| Entry          | Recommendation              | BMS Field             |
|----------------|-----------------------------|-----------------------|
| Fair           | A, B, C<br>(condition code) | Grade                 |
| Good           | A, B, C<br>(condition code) | Grade                 |
| Good Condition | A, B, C (condition code)    | Grade                 |
| Looks<br>Good  | A, B, C (condition code)    | Damage                |
| Looks Ok       | A, B, C (condition code)    | Damage                |
| Mint           | A, B, C<br>(condition code) | Grade                 |
| Nice           | A, B, C<br>(condition code) | Grade                 |
| Ok             | Use Grade                   | Grade                 |
| Ready          | Grade                       | Grade and/<br>or Note |
| Rough          | A, B, C<br>(condition code) | Grade                 |
| Runs Good      | Use Grade                   | Grade                 |
| Tested         | Use Grade                   | Grade/Note            |
| Turned         | Use Grade                   | Grade/Note            |
| Useable        | A, B, C<br>(condition code) | Grade                 |

### **Field Recommentions**

The following table presents the fields identified as necessary for describing parts. The ARA recommends that recycling industry software vendors incorporate these fields into their business management systems and part locating networks. Fields should appear in the order listed.

| Field<br>Name      | Field<br>Description  | Example                            | Audience |
|--------------------|---|------------------------------------|----------|
| Condition          | Identifies<br>the physical<br>charac-<br>teristics                    | Quality,<br>w/ or<br>w/o,<br>LOCAL | Public   |
| Options            | Identifies<br>the parts<br>included<br>(how the<br>part was<br>built) | PL, PW,<br>TINT,<br>COLOR          | Public   |
| Inventory<br>Notes | Comments<br>to the sales<br>or inventory<br>person                    | CHK,<br>TEST                       | Internal |
| Grade<br>Field     | Identifies<br>part quality<br>(As A, B or<br>C)                       | A                                  | Public   |
| Damage<br>Field    | Identifies damage type, location and units of damage                  | 3D6                                | Public   |
| Part<br>Origin     | Identifies<br>an OEM,<br>aftermarket,<br>recycled, or<br>rebuilt part | Recycled                           | Public   |

## Field Layout

The following table represents the top-selling parts in the recycling industry. The Options column contains the part options necessary for a buyer to determine the part's application. The Conditions column contains information necessary for a buyer to evaluate the part's operation and lifespan.

The ARA recommends that recyclers enter part information following the layout and schema that appears below. Automotive recycling industry vendors should implement the following field layouts in their software applications.

| Part Type                       | Options   | Conditions   |
|---------------------------------|---|--|
| Part Type 560<br>(Wheel)        | Matte/Gloss,<br>Trim Ring,<br>Diameter &<br>Depth, Color,<br>Center Cap,<br>Chrome Inserts          | Damage Location, Damage Type, Damage Extent, Inclusions  |
| Part Type 120<br>(Front Door)   | Power/Manual<br>Windows,<br>Power/Manual<br>Locks, Heat/No<br>Heat (per ARA<br>Parts Guide)         | Damage Units, Location, Damage Type, Mirror/ No Mirror   |
| Part Type 400<br>(Transmission) | A.T./M.T.,<br>Overdrive,<br>Cooler/No<br>Cooler, Part ID,<br>No. of Speeds,<br>A.Tlock<br>Converter | Torque Converter/ No Torque Converter, Electronic Module/No Electronic Module, Shifter/No Shifter, Fluid Condition, Inspection Results |

| Part Type                                      | Options   | Conditions   |
|--|---|--|
| Part Type 300<br>(Engine)                      | Size, Gas/<br>Diesel, Long<br>Block, 4x2/4x4,<br>Part ID, A.T./<br>M.T.   | Engine Module/No Engine Module, Accessories/ No Access- ories, Mileage, Compre- ssion Test |
| Part Type 590<br>(Engine<br>Control<br>Module) | A.T./M.T.,<br>Engine Size,<br>Fuel/Engine<br>Management,<br>No. of Pins,<br>Engine ID or<br>Opt. Code,<br>Part ID                   | Mileage,<br>Engine Test  |
| Part Type 130<br>(Rear Door)                   | Model/Option Package, Power/Manual Windows, Power/Manual Locks, Molding code, Color, Tint?  | Damage<br>Units,<br>Location,<br>Damage<br>Type  |
| Part Type 114<br>(Headlamp<br>Assy.)           | Lamp Type<br>(Composite,<br>Sealed Beam,<br>High Intensity)   | Module/No<br>Module  |
| Part Type 128<br>(Side View<br>Mirror)         | Manual/ Electric, Heated/Non Heated, Chrome/ Painted, Power/Manual, Turn Signal/No Turn Signal, Illuminated/Not Illuminated, Memory |  |

| Part Type                             | Options   | Conditions   |
|---------------------------------------|---|--|
| Part Type 238<br>(Steering<br>Column) | Tilt/Non-tilt, Telescoping/ Non- telescoping, Wheel Switches Included, Radio Control/ No Radio Control, Cruise Control/No Cruise Control, Color | Wheel/No<br>Wheel,<br>Airbag/No<br>Airbag,<br>Switches,<br>Keys/No<br>Keys |
| Part Type 110<br>(Fender)             | Model/Option Package, Fender Well, Wheel Opening Molding, Molding code, Color, Lamps/ No Lamps, Antenna/No Antenna                              | Damage<br>Units,<br>Location,<br>Damage<br>Type                            |
| Part Type 190<br>(Rear Bumper)        | Model/Option Package, Chrome/ Painted, Cover/ No Cover, Lamp Options, Parking Distance Warning Sensor/No Parking Warning Uistance Sensor        | Damage<br>Units,<br>Location,<br>Damage<br>Type, Hitch/<br>No Hitch        |

| Part Type                                    | Options  | Conditions   |
|--|--|--|
| Part Type 170<br>(Deck lid/<br>Tailgate)     | Model/Option Package, Spoiler/No Spoiler, Heated/Non- heated glass, Wiper/No Wiper, Remote/ No Remote Release, License Parts/ No License Parts, Tail Lights/No Tail Lights, Finish Panel/No Finish Panel | Damage Units, Damage Location, Damage Type, Included Options |
| Part Type 277<br>(Front Door<br>Glass)       | Tint,<br>Manufacturer<br>and M Code  | Aftermarket<br>Window<br>Tinting,<br>Scratches               |
| Part Type 515<br>(Front Spindle/<br>Knuckle) | ABS, Hub/No<br>Hub, 4x2/4x4  |  |
| Part Type 160<br>(Quarter<br>Panel)          | Model/Option Package, Molding code, Wheel Opening Molding, Spoiler, Color, Lamps/No Lamps, Antenna/No Antenna  | Damage Units, Location, Damage Type, Options, Cut            |
| Part Type 284<br>(Quarter<br>Glass)          | Tint, Frame,<br>Moveable/<br>Stationary,<br>Antenna/No<br>Antenna, Hinge<br>Hardware   | Aftermarket<br>Tint  |

| Part Type                           | Options   | Conditions   |
|-------------------------------------|---|--|
| Part Type 197<br>(Fuel Tank)        | Gas/Diesel, Fuel Pump/No Fuel Pump, Composition, Fuel Neck, Sending Unit/ No Sending Unit   | Parts Included, Electrical Test Results, Pressure Test Results |
| Part Type 202<br>(Front Seat)       | Type (Bucket/<br>Bench/60-40),<br>Leather/Cloth,<br>Power/Manual,<br>Airbag/No<br>Airbag,<br>Heated/Non-<br>heated, Color,<br>SRS Headrest/<br>No SRS<br>Headrest | Options<br>Included,<br>Electrical<br>Test Results             |
| Part Type 551<br>(Steering<br>Gear) | Worm Gear/<br>Rack & Pinion,<br>Suspension<br>Package,<br>Power,<br>Variable<br>Ratio, Tag No.<br>Inclusions,<br>Seal Condition,<br>Play Amount                   |  |
| Part Type 105<br>(Front<br>Bumper)  | Model/Option Package, Chrome/ Painted, Cover/ No Cover, Lamp Options, Parking Distance Warning Sensor/No Parking Warning Warning Distance Sensor                  | Damage Units, Location, Damage Type, Hitch/ No Hitch           |

| Part Type                   | Options  | Conditions  |
|-----------------------------|--|---|
| Part Type 675<br>(Radiator) | Manual/ Auto (w/ transmission and/or engine cooler), Core Size, Electric Fan/No Electric Fan, Material (Brass, Copper, Aluminum, Plastic), Part ID, Bracketing | Flow Test,<br>Pressure<br>Test, Core<br>Condition,<br>Parts<br>Included |

## **Color Codes**

## **BLACK & WHITE**

Black = BLK Cream/Ivory = CRM Gray = GRY

White = WHI

## **PURPLE**

Amethyst = AME Burgundy/Maroon = MAR

Lavender = LAV Mauve = MVE

**BROWN** 

Purple = PLE

Beige = BGE Brown = BRO

Camouflage = CAM

Tan = TAN Taupe = TPE

## **BLUE & GREEN**

Blue = BLU Blue, Dark = DBL Blue, Light = LBL Green = GRN

Green, Dark = DGR Green, Light = LGR

Teal = TEA

Turquoise = TRQ

## **RED & YELLOW**

Orange = ORG Pink = PNK Red = RED Yellow = YEL

## **OTHER**

Burned = BRD Other = OTR Unknown = UNK

## **METALLIC**

Aluminum/Silver = SIL Bronze = BRZ Chrome/Stainless Steel = COM Copper = CPR Gold = GLD

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removal and reuse of automotive parts, and the
safe disposal of inoperable motor vehicles. For
more information on the environmental benefits
of automotive recycling, please visit
www.automotiverecyclingtradeshow.org.

To learn more about the Automotive Recyclers Association and to obtain more information on the ARA grading standards and codes, please visit us at www.a-r-a.org.